

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE
LENDER RANKING
(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

		10/01/2009 thru 07/31/2010		TOP FIVE RANKING		YTD	
LENDER		LOANS	\$AMT	BY CATEGORY	LOANS	\$AMT	
1 M&T BANK (NAT)	PLP	66	\$ 6,319,500	COMMUNITY BANKS			
2 BB & T BANK (NAT)	PLP	54	\$ 8,809,500	1 ACCESS NATIONAL BANK	26	\$10,884,200	
3 BUSINESS FINANCE GROUP, INC. (CDC)	CDC	53	\$ 37,010,000	2 SONABANK	16	\$4,508,800	
4 SUNTRUST BANK (NAT)	PLP	34	\$ 6,813,000	3 CAPITAL BANK N.A.	12	\$2,449,300	
5 SUPERIOR FINANCIAL GROUP (NAT)	REG	29	\$ 262,500	4 EAGLEBANK	6	\$4,850,000	
6 ACCESS NATIONAL BANK (COM)	PLP	26	\$ 10,884,200	5 VIRGINIA COMMERCE BANK	6	\$1,610,000	
7 WELLS FARGO BANK NA / WACHOVIA (NAT)	PLP	22	\$ 6,724,600				
8 WILSHIRE STATE BANK (NAT)	PLP	17	\$ 6,685,000	REGIONAL BANKS			
9 PNC BANK, NA (NAT)	PLP	16	\$ 5,545,100	1 SOVEREIGN BANK	2	\$525,000	
10 SONABANK (COM)	PLP	16	\$ 5,408,800	2 FIDELITY BANK	1	\$556,000	
11 UNITED CENTRAL BANK (NAT)	PLP	15	\$ 4,917,800	3 STELLARONE BANK	1	\$500,000	
12 CAPITAL BANK N.A. (COM)	REG	12	\$ 2,449,300	4 UNION FIRST MARKET BANK	1	\$350,000	
13 CHESAPEAKE BUSINESS FINANCE (CDC)	CDC	10	\$ 10,599,000	5 SANDY SPRING BANK	1	\$250,000	
14 NEWTEK SMALL BUSINESS FINANCE (NAT)	PLP	10	\$ 4,129,200				
15 TD BANK, N.A. (NAT)	PLP	9	\$ 1,050,000	NATIONAL BANKS & NON-BANK LENDERS			
16 BANK OF AMERICA N.A. (NAT)	PLP	7	\$ 315,000	1 M&T BANK	66	\$6,319,500	
17 EAGLEBANK (COM)	PLP	6	\$ 4,850,000	2 BB&T BANK	54	\$8,809,500	
18 COMPASS BANK (NAT)	PLP	6	\$ 4,355,500	3 SUNTRUST BANK	34	\$6,813,000	
19 PACIFIC CITY BANK (NAT)	PLP	6	\$ 2,243,500	4 SUPERIOR FINANCIAL GROUP	29	\$262,500	
20 VIRGINIA COMMERCE BANK (COM)	REG	6	\$ 1,610,000	5 WELLS FARGO / WACHOVIA BANK	22	\$6,724,600	
21 WASHINGTONFIRST BANK (COM)	REG	6	\$ 1,320,000				
22 CARDINAL BANK (COM)	PLP	6	\$ 680,000	CERTIFIED DEVELOPMENT COMPANIES			
23 LIVE OAK BANKING COMPANY (NAT)	PLP	5	\$ 6,228,000	1 BUSINESS FINANCE GROUP	53	\$37,010,000	
24 MID-ATLANTIC BUSINESS FINANCE (CDC)	CDC	5	\$ 2,332,000	2 CHESAPEAKE BUSINESS FINANCE	10	\$10,599,000	
25 MID-ATLANTIC FCU (COM)	REG	5	\$ 1,850,000	3 MID-ATLANTIC BUS. FIN. CO.	5	\$2,332,000	
26 HSBC BANK USA N.A. (NAT)	PLP	5	\$ 1,027,000	4 PRINCE GEORGE'S FINANCIAL SERVICES	1	\$131,000	
27 BORREGO SPRINGS BANK, N.A. (NAT)	PLP	5	\$ 150,000				
28 COMMERCEFIRST BANK (COM)	PLP	4	\$ 1,650,000	504 - FIRST TRUST			
29 CENTER BANK (NAT)	PLP	4	\$ 75,000	1 BB&T	8	\$5,431,467	
30 MONUMENT BANK (COM)	REG	3	\$ 1,551,300	2 ACCESS NATIONAL BANK	5	\$2,882,500	
31 MAINSTREET BANK (COM)	REG	3	\$ 955,000	3 SANDY SPRING BANK	5	\$2,587,300	
32 EXCEL NATIONAL BANK (NAT)	PLP	2	\$ 2,252,000	4 SUNTRUST BANK	5	\$1,349,102	
33 CIT SMALL BUSINESS LENDING (NAT)	PLP	2	\$ 1,299,200	5 BANK OF GEORGETOWN	4	\$5,929,500	
34 CITIBANK, N.A. (NAT)	PLP	2	\$ 1,087,500				
35 UNITED WESTERN BANK (NAT)	PLP	2	\$ 1,048,000	MICROLENDERS (MIC)			
36 K BANK (COM)	PLP	2	\$ 840,000	1 EDG	51	\$808,612	
37 SOVEREIGN BANK (REG)	PLP	2	\$ 525,000	2 LEDCO	8	\$124,930	
38 JOHN MARSHALL BANK (COM)	REG	2	\$ 62,000	3 WACIF	2	\$16,500	
39 CAPITAL PACIFIC BANK (NAT)	PLP	1	\$ 1,796,500				
40 FIRST COLORADO NATIONAL BANK (NAT)	PLP	1	\$ 1,665,000	TOP 10 LENDERS BY TOTAL DOLLARS			
41 INDUSTRIAL BANK (COM)	REG	1	\$ 915,000	1 BUSINESS FINANCE GROUP, INC.	53	\$37,010,000	
42 REGAL BANK & TRUST (COM)	REG	1	\$ 864,000	2 ACCESS NATIONAL BANK	26	\$10,884,200	
43 COMMUNITY SOUTH BANK (NAT)	PLP	1	\$ 824,000	3 CHESAPEAKE BUSINESS FINANCE	10	\$10,599,000	
44 CITY 1ST BANK OF DC, NA (COM)	REG	1	\$ 742,000	4 BB&T BANK	54	\$8,809,500	
45 MAINSTREET LENDER (NAT)	PLP	1	\$ 640,000	5 SUNTRUST BANK	34	\$6,813,000	
46 FIDELITY BANK (REG)	PLP	1	\$ 556,000	6 WELLS FARGO / WACHOVIA BANK	22	\$6,724,600	
47 SECU OF MARYLAND (COM)	REG	1	\$ 530,000	7 WILSHIRE STATE BANK	17	\$6,685,000	
48 STELLARONE BANK (REG)	REG	1	\$ 500,000	8 M&T BANK	66	\$6,319,500	
49 NCB, FSB (NAT)	PLP	1	\$ 400,000	9 LIVE OAK BANKING COMPANY	5	\$6,228,000	
50 AMERICAN BANK (COM)	REG	1	\$ 350,000	10 PNC BANK, N.A.	16	\$5,545,100	
51 UNION FIRST MARKET BANK (REG)	REG	1	\$ 350,000				
52 NAVY FCU (NAT)	REG	1	\$ 306,000	TOP ARC LOAN LENDERS			
53 SPIRIT OF TEXAS BANK, SSB (NAT)	PLP	1	\$ 304,000	1 CAPITAL BANK NA	9	\$315,000	
54 FIRST VIRGINIA COMMUNITY BANK (COM)	REG	1	\$ 272,000	2 WELLS FARGO BANK NA / WACHOVIA	4	\$109,900	
55 SANDY SPRING BANK (REG)	PLP	1	\$ 250,000	3 JOHN MARSHALL BANK	2	\$62,000	
56 MILLENNIUM BANK NA (COM)	REG	1	\$ 234,000	4 M&T BANK	1	\$35,000	
57 THE BUSINESS BANK (COM)	REG	1	\$ 150,000	5 MAINSTREET BANK	1	\$28,000	
58 PRINCE GEORGE'S COUNTY FINANCIAL SERVICES (CD	CDC	1	\$ 131,000				
59 HOWARD BANK (COM)	REG	1	\$ 125,000				
60 REVERE BANK (COM)	REG	1	\$ 75,000				
TOTAL		507	\$167,893,000				
National Bank (Nat)	Operates in multi-geographic regions. Includes "Super-Regional" Banks						
Regional Bank (Reg)	Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas						
Community Bank (Com)	Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks						
Preferred Lenders (PLP)	24 Hours expedited Loan Processing						
Regular Lenders (REG)	Not preferred, regular Loan Processing						
Certified Development Companies (CDC)	Loan Processing for fixed asset loans (504 Loan Program)						
Micro Lenders (MIC)	Loans up to \$35,000						

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.